

# Welch's Heating & Air Conditioning, Inc.

3013 E. US 54 · Andover, KS 67002

Phone: (316) 733-1600 · Fax: (316) 733-9060

www.welchshvac.com

## Proposal

Customer: Journeymen Hill  
 Street Address: 1235 Starkey Home Phone: \_\_\_\_\_  
 City, State, Zip: Augusta 67010

Date: 8/4/17

We hereby propose to furnish, install and service equipment for your home as specified below:

- |   |   |   |                                  |                                      |                                       |  |
|---|---|---|----------------------------------|--------------------------------------|---------------------------------------|--|
| <input checked="" type="checkbox"/> Air Conditioner                           | <input type="checkbox"/> Heat Pump                                    | <input type="checkbox"/> Line Sets  | <input type="checkbox"/> Furnace | <input type="checkbox"/> H.P. Blower | <input type="checkbox"/> Package Unit | <input type="checkbox"/> Evaporator Coil |
| <input type="checkbox"/> Model: <u>2.5 Ton 14 Secc A.</u>                     | <input type="checkbox"/> Model: <u>60,000 B19 9270</u>                |   |                                  |                                      |                                       |  |
| <input type="checkbox"/> <u>2.5 Ton Coil</u>                                  | <input type="checkbox"/> <u>Two new</u>                               |   |                                  |                                      |                                       |  |
| <input type="checkbox"/> Pad  | <input type="checkbox"/> Heat Pump Stand                              | <input type="checkbox"/> Relocate from _____ to _____                               |                                  |                                      |                                       |  |
| <input type="checkbox"/> New Wiring   | <input type="checkbox"/> New Weatherproof Disconnect & Whip           | <input type="checkbox"/> Upgrade Electric Service to Accommodate Air Conditioning   |                                  |                                      |                                       |  |
| <input type="checkbox"/> Add Supply-Vent to: <u>Carbunkle old system</u>      | <input type="checkbox"/> Add Return-Vent to: <u>Set Fur in Dvorn</u>  | <input type="checkbox"/> Use Existing Wiring <u>Add Elect circuit 30 Amp</u>        |                                  |                                      |                                       |  |
| <input type="checkbox"/> Install New Flu for 90% + Furnace <u>Pan Hook up</u> | <input type="checkbox"/> Complete Duct System <u>to printing Deck</u> | <input type="checkbox"/> Replace Vent Pipe from Furnace to Chimney <u>220 Owner</u> |                                  |                                      |                                       |  |
| <input type="checkbox"/> <u>800.00</u>  | <input type="checkbox"/> Other Comments: <u>responsibility</u>        | <input type="checkbox"/> Rooms Requiring Additional Air Flow: _____                 |                                  |                                      |                                       |  |
| <u>77.00</u>  | <u>Line set 195</u>   |   |                                  |                                      |                                       |  |

### INCLUDED IN EVERY INSTALLATION OF A COMPLETE SYSTEM:

- All Labor
  - Thermostat
  - Obtaining Permits (Where Required)
  - Remove Existing Equipment from Premises
  - Check Entire System for Safety and Efficiency
  - Filter, New Disposable or Clean Existing Filter
  - Check and Re-Seal Minor Leaks in Exposed Ducts where Necessary
  - Fall and Spring Preventative Maintenance on Both Inside and Outside Equipment
- \_\_\_\_\_ Years

### SAVINGS ON OPTIONAL PRODUCTS DURING INSTALLATION ARE NOT INCLUDED --- PRICING BELOW ---

- |   |   |
|---|---|
| <input type="checkbox"/> Central Humidifier         | <input type="checkbox"/> High-Efficiency, High-Capacity Air Bear Filter |
| *Save Energy and Reduce Dryness                     | *Cleaner, Healthier Air and Save 10-15% in Operating Costs              |
| \$ _____ Regular Price - _____ Discount = _____ Net | \$ <u>445</u> Regular Price - <u>200</u> Discount = <u>245</u> Net      |

### GUARANTEES

- \* EQUIPMENT SIZE GUARANTEE: The customer does not have to bear the responsibility for determining the correct equipment size and installation procedures. The product(s) installed will cool/heat your home to your satisfaction, or be replaced at no charge.
- \* 'NO SURPRISES' GUARANTEE: Once the work starts, the price quoted is the price you pay, even if the job entails more work than estimated.
- \* Installers will take all necessary precautions to protect the customer's property, such as lawn, shrubbery, carpeting, walls and doorframes.
- \* Installation will comply with existing codes
- \* Work is performed by Journeyman Class Technicians
- \* 10 Year(s) Parts (Excluding Refrigerant Reclaim)
- \* 5 Year(s) Heat Exchanger Part \_\_\_\_\_ Lifetime
- \* 10 Year(s) Compressor Part
- \* Standard Warranty is 2 Yr Labor on all items
- \* WARRANTY DATE STARTS ON INSTALLATION COMPLETION
- \* SATISFACTION GUARANTEED

HP/A/C	<u>2655</u>
Furnace	<u>2488</u>
A-Coil	<u>614</u>
Refrigerant Lines	<u>145</u>
Ductwork	<u>800</u>
Other	_____
<b>TOTAL</b>	<u>6752</u>
Discount	<u>300</u>
	<u>6452</u>

We hereby propose to furnish complete as above specified, for the sum of \_\_\_\_\_ dollars \$

Payment due upon completion: \_\_\_\_\_

Company Signature: \_\_\_\_\_

Customer Acceptance: \_\_\_\_\_ Date: \_\_\_\_\_

Buyer hereby declares that buyer holds title to property in which merchandise is being installed and has legal authority to order the work outlined above. The Seller retains title to all materials and property listed herein until payments have been made in full. Accounts not paid within thirty days of notice are in default and a late payment charge completed by a "periodic rate" of 1 and 1/2% per month will be added. Buyer agrees to any reasonable attorney or collection fees incurred by Seller in securing payment for this contract.

Sanitary: Run new Supplies and returns = 1090  
From a Hic to Sanitary below Northwell =  
Run new Low Return = 2,900  
 \_\_\_\_\_  
 \_\_\_\_\_

# Welch's Heating & Air Conditioning

3013 E. U.S. Highway 54

Andover, KS 67002

316-733-1600 Fax 316-733-9060

September 5, 2018

Dear Jennifer,

Congratulations on your recent equipment purchase. Enclosed you will find the following paperwork.

- Copy of your invoice
- Copy of your Warranty registration

We at Welch's believe that keeping your system properly maintained will lower energy and repair costs, prevent breakdowns and prolong the life of your equipment. Neglecting necessary maintenance ensures a steady decline in heating and cooling performance while energy use steadily increases. **This is a free service for the first year of your new equipment.**

- 1 Winter Heating - 17 Point service check – Fall 2018
- 1 Summer Cooling – 15 Point service check – Spring 2019
- Priority Service
- Prolonged Equipment life
- Discount on repairs
- No overtime charges
- Improved Energy Efficiency
- Peace of Mind

We would like to Thank You for making Welch's Heating & Air Conditioning your Comfort Provider.

We are available 24/7. If Welch's Heating & Air Conditioning can be of service to you, please feel free to call on me, David Welch, personally at 733-1600 for priority response. Again, congratulations on your new equipment.

Our apologies for not getting this out to you sooner.

Respectfully,



David Welch  
Owner

**Welch's Heating & Air Conditioning, Inc.**

**One Call Fixes All!**

3013 E US Hwy 54  
 Andover, Ks. 67002  
 Phone 316 733-1600 - Fax 316 733-9060

**SERVICE AGREEMENT**

Jennifer Hill  
 1235 N Starkey St  
 Augusta, Ks 67010

**PLEASE LIST PHONE NUMBER(S) WHERE WE CAN REACH YOU TO SCHEDULE YOUR APPOINTMENT.**

Home: \_\_\_\_\_ Work: \_\_\_\_\_

Cell: \_\_\_\_\_ E-mail: \_\_\_\_\_

Date	SA Invoice #	Sold by:	Site #		
09/05/18	SA905	AR			
QUANTITY	DESCRIPTION			UNIT PRICE	TOTAL
1	<p><b>Annual One Year Service Agreement</b></p> <p>For the home HVAC System – Lennox System to service both at the same time as the new American Standard system.</p> <p>This is an invoice for your safety and efficiency contract on your HVAC system. This will provide both the spring and fall service - along with priority service and discounts, should you need any repairs.</p> <p>We at Welch's believe that keeping your system properly maintained will lower energy and repair costs, prevent breakdowns and prolong the life of your equipment. Neglecting necessary maintenance ensures a steady decline in heating and cooling performance while energy use steadily increases.</p>			189.00	189.00
<p>If you would like to purchase more than one years' coverage or if you have more than one system, please contact us at 316.733.1600. Make all checks payable to Welch's Heating &amp; Air.</p>				SUBTOTAL	189.00
<p>Money back guarantee - If you are not satisfied with your service agreement, any unused portion will be refunded to you.</p>					
<p>Thank-you for choosing Welch's Heating &amp; Air</p>				TOTAL	189.00

Welch's Heating & Air Conditioning, Inc.  
 Andover, KS 67002

Date	Invoice #
9/19/2017	DWRF2366AR

Phone # 3167331600

Bill To

Jennifer Hill  
 1235 N Starkey St  
 Augusta, KS 67010-

Description	Amount
Install American Standard 2.5 ton, 14 SEER condensing unit Model #4A7A4030L1000A Serial #17344L2F3F Install American Standard 2.5 ton evaporator coil Model #4PXCBU36BS3HAA Serial #173741WY5G Install American Standard 60,000 BTU, 92% furnace Model #AUC1B060A9361A Serial #173456922G Run new refrigerant lines Set new pad, disconnect and electric whip for condensing unit Unhook old system. Set furnace in drain pan and hook up to existing ductwork	6,752.00T
Discount	-300.00
Add electric circuit 30 amp 220-Owner responsible	0.00
Sanctuary-run new supples and returns from attic to sanctuary down north wall. Run new low return= \$2,900	2,900.00
2 year warranty on labor	0.00T
10 year warranty on parts	
10 year warranty on compressor	
Limited lifetime warranty on heat exchanger	
Residential	0.00

<b>Total</b>	\$9,352.00
<b>Payments/Credits</b>	-\$8,500.00
<b>Balance Due</b>	